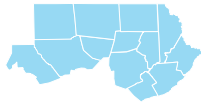


PRODUCER USE ONLY

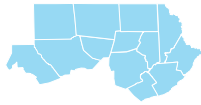


**WE'RE HERE TO HELP SUPPORT YOUR SALES EFFORTS AND
ADDRESS YOUR CUSTOMERS' NEEDS.**

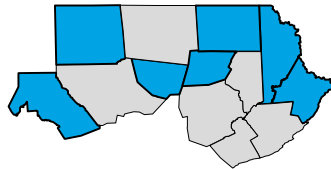
SUPPLEMENTAL TO PRODUCT TRAINING

PRODUCER USE ONLY

NEPA PORTFOLIO SUMMARY

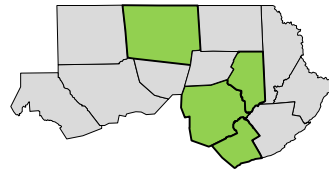


SUB-REGIONS



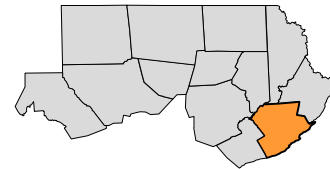
Clinton, Pike, Sullivan, Susquehanna, Tioga, Wayne, Wyoming

- my Priority HMO 1000G
- my Priority HMO 1700GQE
- my Priority HMO 2100S
- my Priority HMO 2750SQE
- my Priority HMO 6800B
- my Blue Access PPO 6000B (OffX Only)



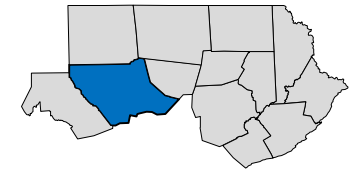
Bradford, Carbon, Lackawanna, Luzerne

- my Priority HMO 1000G
- my Priority HMO 1700GQE
- my Priority HMO 2100S
- my Priority HMO 2750SQE
- my Priority HMO 6800B



Monroe

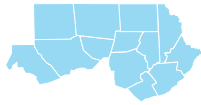
- my Priority HMO 1000G
- my Lehigh Valley HMO 1000G
- my Priority HMO 1700GQE
- my Priority HMO 2100S
- my Lehigh Valley HMO 2500S
- my Priority HMO 2750SQE
- my Priority HMO 6800B



Lycoming

- my Priority HMO 6800B

PRODUCER USE ONLY



2017 WPA PORTFOLIO SUMMARY

BROAD CHANGES

- Introduction of Essential (closed) Formulary
- Updates to site of Service cost sharing for Non-Hospital vs. Hospital Diagnostic Services in those markets where there is access
 - Apply appropriate cost share related to level of care
 - PCP - \$
 - Specialist - \$\$
 - Urgent Care - \$\$\$
 - ER - \$\$\$\$

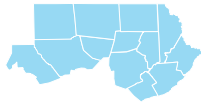
Addition/Changes to EHB:

- Hospice benefit - Addition of respite care for 7 days per six months
- Coverage for Artificial Insemination including specific related medications
- Physical Therapy - 30 visits each rehabilitative and habilitative

Removal of benefits:

- Removal of the Adult Vision Eye Exam (Davis)

PRODUCER USE ONLY

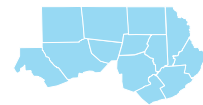


2017 MEMBER SCENARIOS

RENEWED, AUTO-ENROLLED OR DISCONTINUED

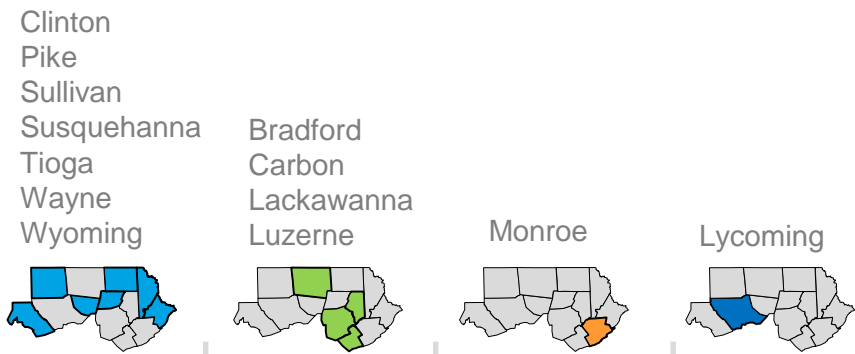
- **Renewed** members retain same plan as 2016 (changes may have been made to plan details)
- **Auto-enrolled** members will be enrolled into a different 2017 plan (varies by county)
 - No action needed for these members. To retain coverage members will need to pay their 2017 monthly premium
 - Members can actively choose new plan for 2017
 - Effective dates follow open enrollment guidelines
 - Some exceptions for Special Enrollment Periods (SEP) may apply
- **Discontinued** members will not be offered a 2017 plan (only certain counties)
 - These members need to enroll in a replacement plan by December 15, 2016 to ensure January 1 effective date and avoid a lapse in coverage.
 - May be eligible for a loss of minimum essential coverage SEP, however, we strongly encourage enrollment by December 15, 2016

NORTHEASTERN PA PORTFOLIO



AT A GLANCE

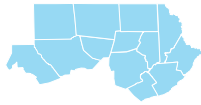
Will still have 8 plans total across all sub-regions. More sub-region offerings. Only 1 plan from 2016 returning. Most members discontinued.



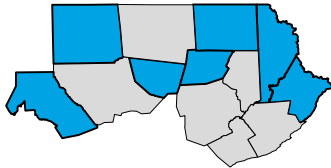
		Clinton Pike Sullivan Susquehanna Tioga Wayne Wyoming	Bradford Carbon Lackawanna Luzerne	Monroe	Lycoming	
FPLIC	my Blue Access PPO 6000	☺ Off				
FPH	my Priority Blue Flex HMO 6800B	☺	☺	☺	☺ Off	+ NEW! +
FPH	my Priority Blue Flex HMO 2100S	☺	☺	☺		+ NEW! +
FPH	my Priority Blue Flex HMO 2750SQE	☺	☺	☺		+ NEW! +
FPH	my Priority Blue Flex HMO 1000G	☺	☺	☺		+ NEW! +
FPH	my Priority Blue Flex HMO 1700GQ	☺	☺	☺		+ NEW! +
FPH	my Lehigh Valley Flex Blue HMO 2500S			☺		+ NEW! +
FPH	my Lehigh Valley Flex Blue HMO 1000G			☺		+ NEW! +

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NEPA PORTFOLIO SUMMARY



BY SUB-REGION



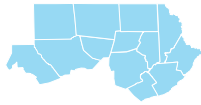
Clinton,
Pike,
Sullivan,

Susquehanna, Wyoming
Tioga,
Wayne,

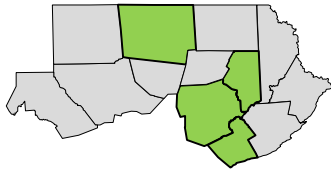
2016 Plan	2016 On/Off Marketplace	2017 Status	2017 Plans
my Blue Access 6850	Off	Renewed	my Blue Access 6000 (Off)
my Blue Access 4000	Off	Auto-Enrolled	
my Blue Access 1500	Off	Auto-Enrolled	
my Blue Access 6850	On	Discontinued	
my Blue Access 4000	On	Discontinued	
my Blue Access 1500	On	Discontinued	
my Blue Access LP 4600	On & Off	Discontinued	
my Blue Access LP 3500	On & Off	Discontinued	
my Blue Access LP 1500	On & Off	Discontinued	
my Blue Choice LP 5500	On & Off	Discontinued	
my Blue Care 500	On & Off	Discontinued	
	On & Off	NEW!	my Priority Blue Flex HMO 1000G
	On & Off	NEW!	my Priority Blue Flex HMO 1700GQ
	On & Off	NEW!	my Priority Blue Flex HMO 2100S
	On & Off	NEW!	my Priority Blue Flex HMO 2750SQE
	On & Off	NEW!	my Priority Blue Flex HMO 6800B

PRODUCER USE ONLY

NEPA PORTFOLIO SUMMARY



BY SUB-REGION

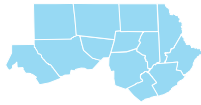


**Bradford,
Carbon,
Lackawanna,
Luzerne**

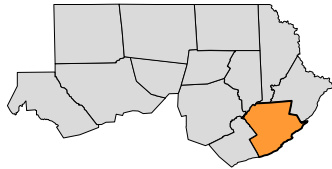
2016 Plan	2016 On/Off Marketplace	2017 Status	2017 Plans
my Blue Access 6850	On & Off	Discontinued	
my Blue Access 4000	On & Off	Discontinued	
my Blue Access 1500	On & Off	Discontinued	
my Blue Access LP 4600	On & Off	Discontinued	
my Blue Access LP 3500	On & Off	Discontinued	
my Blue Access LP 1500	On & Off	Discontinued	
my Blue Choice LP 5500	On & Off	Discontinued	
my Blue Care 500	On & Off	Discontinued	
	On & Off	NEW!	my Priority Blue Flex HMO 1000G
	On & Off	NEW!	my Priority Blue Flex HMO 1700GQ
	On & Off	NEW!	my Priority Blue Flex HMO 2100S
	On & Off	NEW!	my Priority Blue Flex HMO 2750SQE
	On & Off	NEW!	my Priority Blue Flex HMO 6800B

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NEPA PORTFOLIO SUMMARY



BY SUB-REGION

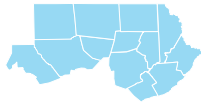


Monroe

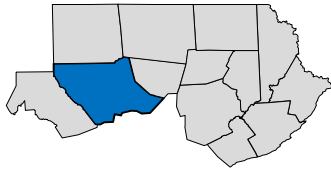
2016 Plan	2016 On/Off Marketplace	2017 Status	2017 Plans
my Blue Access 6850	On & Off	Discontinued	
my Blue Access 4000	On & Off	Discontinued	
my Blue Access 1500	On & Off	Discontinued	
my Blue Access LP 4600	On & Off	Discontinued	
my Blue Access LP 3500	On & Off	Discontinued	
my Blue Access LP 1500	On & Off	Discontinued	
my Blue Choice LP 5500	On & Off	Discontinued	
my Blue Care 500	On & Off	Discontinued	
	On & Off	NEW!	my Lehigh Valley Flex Blue HMO 1000G
	On & Off	NEW!	my Lehigh Valley Flex Blue HMO 2500S
	On & Off	NEW!	my Priority Blue Flex HMO 1000G
	On & Off	NEW!	my Priority Blue Flex HMO 1700GQ
	On & Off	NEW!	my Priority Blue Flex HMO 2100S
	On & Off	NEW!	my Priority Blue Flex HMO 2750SQE
	On & Off	NEW!	my Priority Blue Flex HMO 6800B

PRODUCER USE ONLY

NEPA PORTFOLIO SUMMARY



BY SUB-REGION

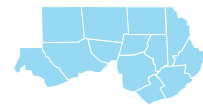


Lycoming

2016 Plan	2016 On/Off Marketplace	2017 Status	2017 Plans
my Blue Access 6850	On & Off	Discontinued	
my Blue Access 4000	On & Off	Discontinued	
my Blue Access 1500	On & Off	Discontinued	
my Blue Access LP 4600	On & Off	Discontinued	
my Blue Access LP 3500	On & Off	Discontinued	
my Blue Access LP 1500	On & Off	Discontinued	
my Blue Choice LP 5500	On & Off	Discontinued	
my Blue Care 500	On & Off	Discontinued	
	Off	NEW!	my Priority Blue Flex HMO 6800B

PRODUCER USE ONLY

my **PRIORITY BLUE FLEX HMO**



 **NEW!**



KEY MEMBER BENEFITS



Emergency Care services are covered at the **Enhanced Value** Level of Benefits - *no matter where care is provided.*



Behavioral health services provided in-network are covered at the **Enhanced Value** level of benefits.

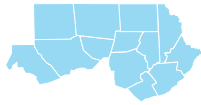


Preventive services from in-network providers are covered at 100%.



Treatment received outside of the service area, through BlueCard®, is only covered for emergency services.

PRODUCER USE ONLY



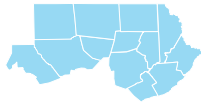
my LEHIGH VALLEY FLEX BLUE

NEW CPA and NEPA PLANS



- Collaboration with Lehigh Valley Health Network (LVHN) and other aligned providers
- Two levels of in-network benefits
- Available in Monroe County
- Members will also be able to access care at Lehigh Valley Health Network's facility in Hazleton, Luzerne County

PRODUCER USE ONLY



PHARMACY



ESSENTIAL FORMULARY: CLOSED

- Essential Formulary is a closed formulary that is tightly managed and only covers products on the formulary
- Use formulary search
- Tiers may include both generic and brand drugs

2017 Essential Closed Formulary

Retail (31 Day Supply)				Mail Order (90 Day Supply)		
Tier	Coins	Min	Max	Coins	Min	Max
1	15%	\$3	\$10	15%	\$6	\$20
2	25%	\$20	\$75	25%	\$40	\$150
3	35%	\$70	\$250	35%	\$140	\$500
4	50%	\$150	\$1,000	50%	\$300	\$2,000

When pharmacy is combined with medical deductible, Rx will apply to the medical deductible, then member will pay coinsurance level based on the medical plan design.